



NEW ACQUISITION

 100% familial group

 1200 people

 14 subsidiaries

 32 sites



TLM 
technologies

The TLM technologies logo is centered in a large white circle. It consists of the letters "TLM" in blue, followed by three colored dots (green, blue, green), and the word "technologies" in green below. The circle is connected to five other smaller white circles with dashed borders, each containing a different icon: a smartphone with a chip, a computer monitor, a globe, a neural network, and a person wearing a headset.

Developer of intelligent retail technologies for convenience and fuel



Nantes, April 8th 2019

MADIC group announces the acquisition of the British company TLM , developer of intelligent retail technologies for convenience and fuel.

MADIC group extends its expertise in management systems and payments and takes a new step in its international deployment

On April 8th 2019, the british company TLM, specialising in intelligent retail technologies for convenience and fuel, joined the French industrial group MADIC. With this acquisition, MADIC group confirms its commitment to meet the market needs with a complete management and payment solution.

« We are pleased to have TLM company among our subsidiaries. TLM is a dynamic and innovative player in the retail and forecourt market in the UK. This new acquisition is part of the MADIC group's development strategy on the international payment and customer track datalisation market, in order to meet the operational and financial needs of our customers, retailers, fuel operators and maintenance companies. » comment Fabrice Chapelain, MADIC group CEO.

Lee Papper, TLM CEO add : *« I'm delighted with our agreement with MADIC group, securing TLM's future and creating a fantastic platform for business growth. The acquisition will see TLM's evolution product suite developed and deployed internationally with the backing of a world-renowned player in the fuel and convenience market. This deal preserves TLM's existing operational set-up, avoiding major upheaval for both customers and staff. It's an exciting future that I now look forward to as a new member of MADIC group team. »*



SUMMARY

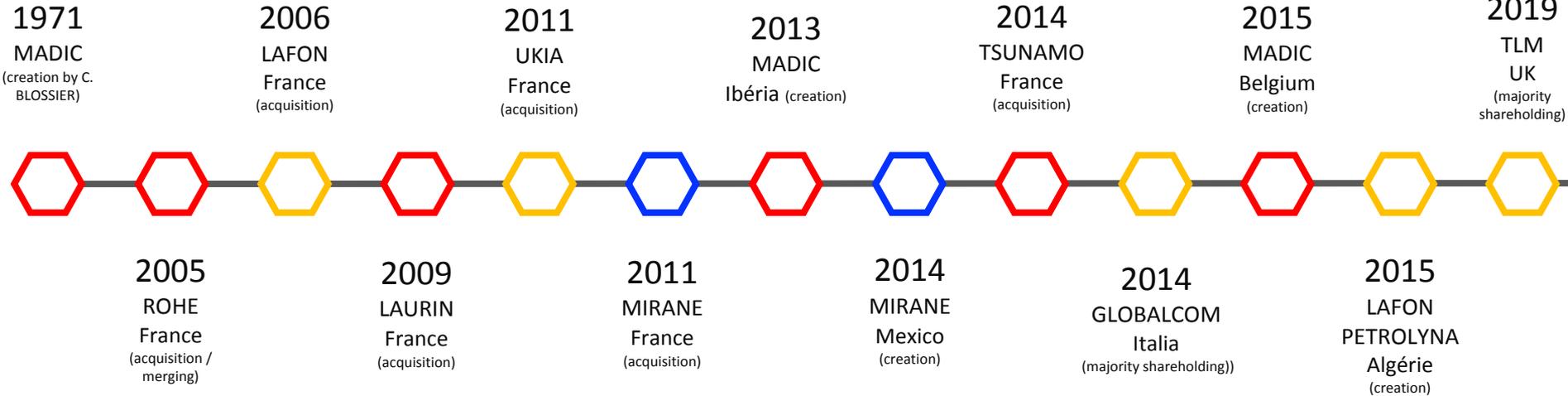
- MADIC group presentation
- Its subsidiaries LAFON
- Its subsidiaries TLM
- The solution ELYS by LAFON
- The solution EVOLUTION by TLM
- Tomorrow in MADIC group...



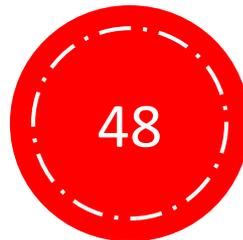
Energies at the heart



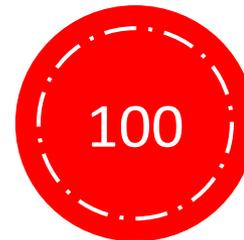
HISTORICAL



sites



years



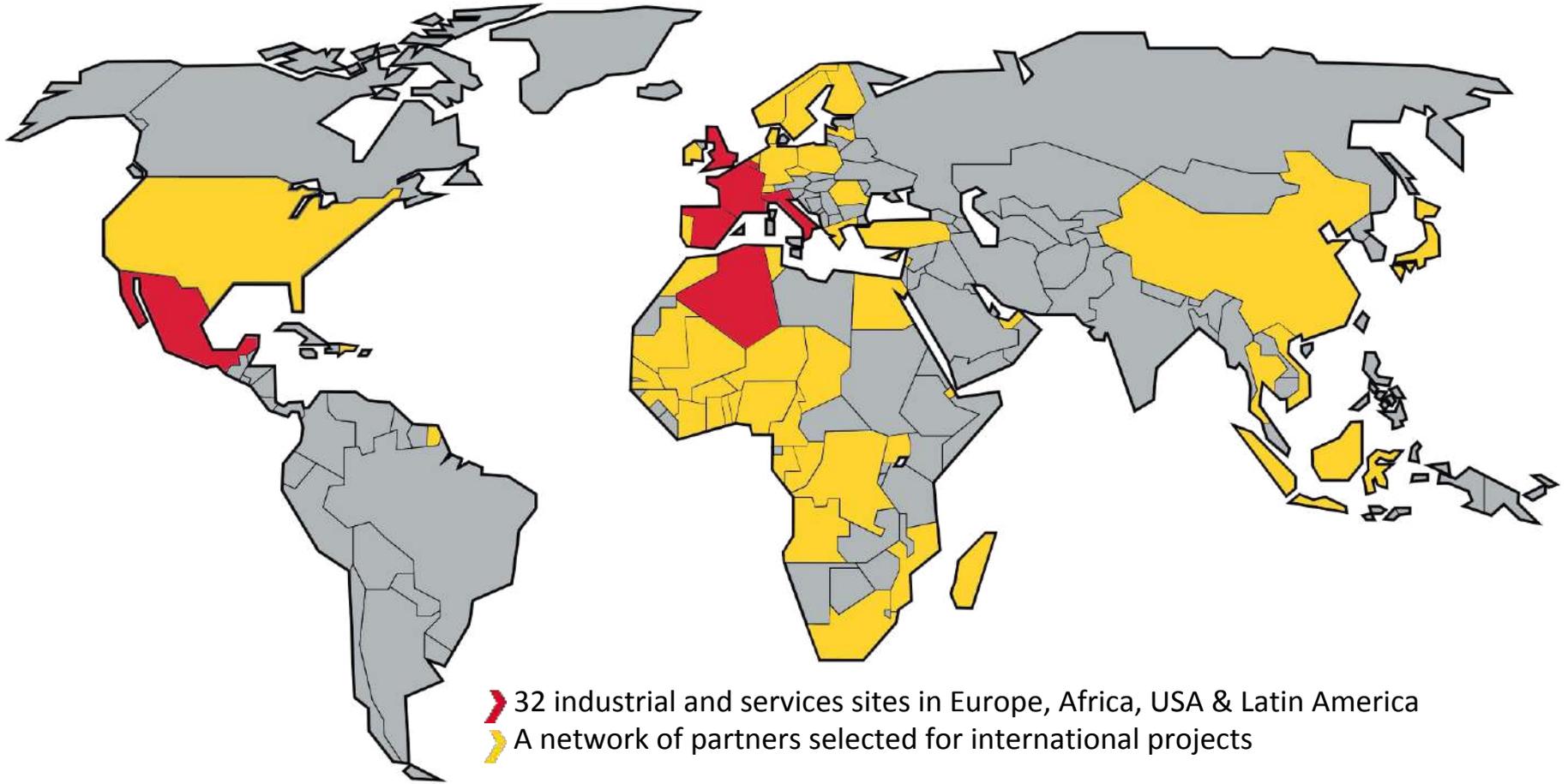
% familial



people



ESTABLISHMENT





EXPERTISE AREAS

AUTOMATION & PAYMENT

Payment terminal
Systems
Fuel dispensers



IOT
Industry
&
Service 4.0

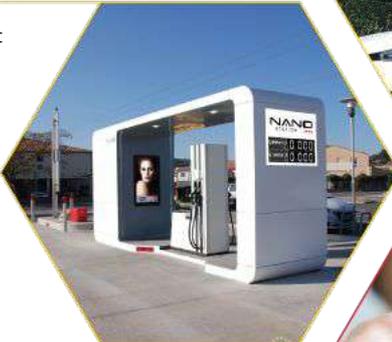
ALTERNATIVE ENERGIES

Electric charge
Hydrogene
Gaz



FUELLING

Petroleum Equipment
Storage tanks
Mobile stations
Tank trucks



DIGITAL
Marketing &
Technologies In-Store
advices



CAR WASH

Equipements
Installation
Maintenance

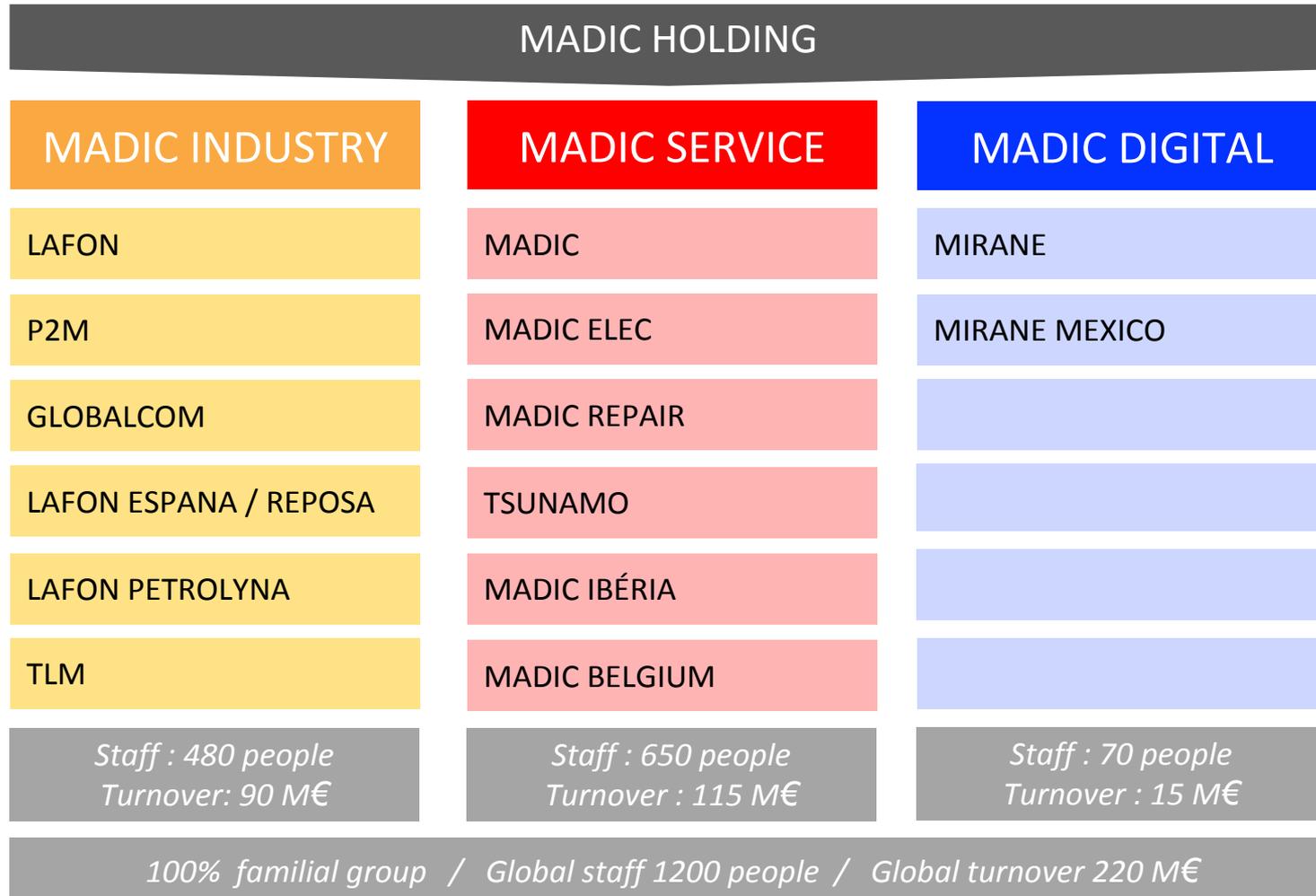


SERVICES

Construction
Full maintenance
Controls



ORGANISATION





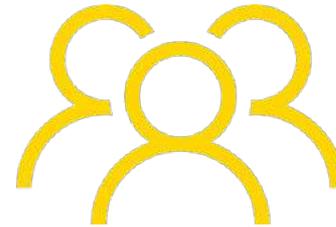
Created in Bordeaux in 1959 and belonging to MADIC Group since 2006, LAFON is a leading French industrial in the field of Energy & Automotive Environment (petroleum equipment, storage tanks, mobile stations, tank trucks, charging stations for electric vehicles) and unattended electronic payment solutions (payment terminals & systems).

International dimension



- 5000 equipped customers
- 380 people
- 8 sites (France, Europe, Africa)

Various clients



Energy players
Mass retailing
Industry
Service
Transport
Institutions



Founded in 2010 in Bedford England, TLM is a 100 employees services company that provides world-class technology and support to convenience and fuel retailers globally. Including EPOS, back office and head office solutions. They develop unique technologies and integrate the systems necessary to run a smarter, more profitable retail business.

International dimension



- 2000 equipped customers
- 100 people
- 2 sites (UK & USA)

Various clients



Fuel companies
Large retailers
Independent groups
Small retailers
Single operators



An ergonomic and modern forecourt management system developed by LAFON for autonomous and integral use of the station.



FORECOURT CONTROL

However the brand, Elys will provide you a complete forecourt control: fuel dispensers, payment terminals, pump attendant,...



MAINTAINABILITY

Excellent reliability with a full control of remote.



MONITORING ACTIVITY

Complete stats and reports, communication available with your backoffice/headoffice.



PROVEN SYSTEM

4000 equipped stations in France and abroad



This innovative TLM solution brings together all the software useful for controlling and managing a company's data





ELYS EVOLUTION



Combine LAFON & TLM technologies to develop a global system payment and management for convenience and fuel retailers



A GLOBAL AND INTEGRATED SOLUTION



INTEGRATION SYSTEMES

Different software technologies, integrated under a single system.



EPOS ELYS EVOLUTION

Collections by various payment methods at convenience stores and service stations.



BACK OFFICE

Management system to support, administer and control operations



HEAD OFFICE

System for supervising the operations carried out by the EPOS, via the Back Office.



SUPPORT

Hotline 7/365
Predictive preventive and curative maintenance



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